



# Workshop Catalogue

Leadership | Influence | Presence

Elevated Communication | Hoi Lai YEUNG

# About Us



## Who do we work with?

- Senior leaders & high-potential managers
- Client-facing professionals
- Global & regional teams

## What are our client benefits?

- Clear and confident communication
- Stronger leadership influence and credibility
- Better stakeholder alignment

## What are our programme focus?

- Executive presence & professional gravitas
- Strategic and persuasive conversations
- Cross-cultural connection in APAC contexts

# Programmes

## Communication Mastery

- From Good to Gravitas - Build stronger presence, clearer communication, and broader impact
- Influence to Collaborate - Foster cross-team collaboration for stronger organizational results
- Write to Win (with DISC) - Craft clear, concise, and compelling business documents that drive action
- Speak to Inspire (with DISC) - Deliver presentations that engage, persuade, and leave a lasting impact

## Communication Shift

- Agile Minds, Bold Moves - Adopt a growth mindset and agile thinking to thrive in change
- Thinking Strategically - From tasks to big-picture problem-solving
- The Power Within - Boost productivity and confidence through personal effectiveness (e.g. goal setting, time management)

# Programmes

## Communication in Leadership

- Inclusive Leadership - Make team members feel valued through creating psychological safety and inclusion
- Trust Builders - Make team members feel valued through creating psychological safety and inclusion
- Listen like a Leader - Develop active listening skills that build empathy and understanding
- Brick by Brick Connection - Use Lego to unlock potential and strengthen team communication

## Communication in Action

- Coach to Greatness - Empower teams with coaching techniques for growth and performance
- Mentoring & Sponsorship - From good intentions to real support and real advancement
- Interviewing skills - Conduct professional interviews and make objective hiring decisions



# **Digital Transformation & AI Readiness Programmes**

Get in touch for further information on  
AI readiness and sustainability workshops

# Hoi Lai Yeung



Executive Coaching | Facilitation | Communication

Hoi Lai is a seasoned trainer and coach with over 20 years' experience in enhancing communication, self and people management skills. With fluency in English, Putonghua, and Cantonese as well as professional experience across Hong Kong, London, Mainland China, and Taiwan, she has cultivated good cultural intelligence to engage a wide range of clients.

- Worked with global organizations such as BNP Paribas, HSBC and Deloitte to elevate managers' performance: building trust with teams, delivering constructive feedback and managing change with a resilient mindset.
- Trained private bankers at JP Morgan on consultative selling; coached KPMG's consultants on positioning advisory services, personal branding, and developing assertiveness.
- Led D&I initiatives for CLP such as D&I Awareness Month, Women's Empowerment workshops and Gender Equity Network to embed inclusive practices
- Hoi Lai's facilitation style is dynamic and engaging, so she always encourages participation through thought-provoking questions and real work scenarios.

## Client Exposure (not limited to)

- AIA
- AON
- BNP Paribas
- CLP
- Deloitte
- Hospital Authority
- Hamburg Sud
- Hasbro
- JP Morgan
- Manulife
- S&P Global
- World Quant

# Contact



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